A67.40/2: 983/2/11

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Promotion Division, FAS, (202) 447-7103.

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February 11, 1983

0234 Corn tender (Syria). Requests offers for 100,000 tons U.S. #3 or better, yellow corn for shipments of 25,000 tons each (+/- 5%) by March 30, April 15, April 30 & May 15, 1983. Closing date Feb 18 valid till ALAF reply Feb 21. Quotations buyers option FOB stowed, trimmed on board vessel at port of loading; C&F Free Out Syrian ports of Lattakia or Tartus. Goods in bulk with new empty jute bags. Bid bond to 2% of invoice value confirmed by Comm. Bk of Syria, Br #6, Telex 41135 CBS with offer or separately before closing date. On confirmation of sale, bidder must replace bid bond within 7 working days by performance bond equivalent to 5% of contracted value. Performance bond required before Letter of Credit issued. Offers must include bidder full name & address and his banker(s). Vessels not more than 15 years old & accepted to 20 years based on Lloyds rate and related commissions. Seller must nominate authorized appointee within a week from confirmation date to participate in putting down final forms of Letters of Credit. The Letter of Credit will be opened within 25-30 days after date of confirmation, if delayed, seller may delay shipment by corresponding number of days but not to cancel the contract. Other financial & technical terms concerning delay penalty, discharge rates etc. are contained in ALAF tender No 553/MASK/K dated Jan. 26 obtained from address below. Contact: Syrian Government's General Organization for Fodder, 87 Port Said Street, P.O. Box 4797, Damascus, Syria. TELEX: 411089 or 411124 ALAF SY. Cable: ALAF.

0235 Soybean meal tender (Syria). Requires offers for 25,000 tons soybean meal.
0236 Deadline Feb 25, 1983 valid until Feb 28, 1983. Shipment: 12,500 tons (+/- 5%) up to March 30, 1983 & by April 30, 1983 or total quantity in 1 shipment until April 15, 1983. Specs: protein 49% min, moisture 11% max, fiber 3.3% max, fat 2% max. New crop, golden yellow, uniform, well mixed, free of solid grains, foreign materials, etc, fit for animal feeding & passes in 8 mm seives. Manufactured within 3 months of shipment. Quotes FOB stowed on board vessel at port of loading or Free Out Syrian ports. Price offers requested for goods in bulk, in bags of 50 kg & with new jute bags. For additional information contact FAS/EPD on (202) 447-7103. CONTACT: The General Organization for Fodder, P.O. Box 4797, Damascus, Syria. Telex: 411089 & 411124 ALAF SY.

Issued weekly by the Export Promotion Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250.

0237 0238 Soybean cake (Thailand). Wants soybean cake, 10,000 tons yearly. Requests CIF Bangkok prices, with samples. CONTACT: R. Sumitr, Manager, CKT Oversea (Thailand) Ltd., 144/8 Silom Road, Bangkok 10500, Thailand. TELEX: 82896 TH EXT CKT. Phone: 235-3189, 2352323.

0239 0240 Glucose, rice grits, corn grits (Fiji). Fiji manufacturer of candy & snack foods for both local market & export to New Zealand market seeks American supply sources for glucose, rice grits & corn grits. In the case of each, interest is price quotes for container load quantities CIF port of Lautoka, Fiji. Firm currently produces bubblegum (gumbase imported from U.S.). Desires to develop capability of manufacturing regular chewing gum, and is beginning to look for licensing, royalty, or similar arrangements to provide technology transfer to make production of chewing gum possible. Maganlal Jiwa & Son Ltd are members of American Confectioners Association. CONTACT: H. L. Raniga, Managing Dir., Maganlal Jiwa & Sons Ltd., P.O. Box 204, Fiji. TELEX: 6240 FJ (JASONS). Cable: MAGJASONS. Phone: 74322.

0244-0248 Wheat, wheat flour, rice, milk (Bolivia). Wishes direct sale and agency for wheat 30,000 MT; wheat flour 70,000 MT, rice superior quality, and condensed, powdered and evaporated milk. CONTACT: Jorge Cisneros, Macy's Ltd., Casilla 4299, La Paz, Bolivia.

0249 Sugar (France). Wants granulated sugar, 100,000 tons, standard, packed in bags of 50 or 100 kgs. Delivery ASAP. Quotes FOB. Bank ref: B.I.C.S., 92000 Antony. CONTACT: Mr. Vincent, 4, Allee D'Arcachon, Verrieres Le-Buisson, France. TELEX: 220 793 SICOP. Phone: 941 15 19.

0250 Chickens (Denmark). Wants 10,000 MT frozen chickens, approx 1,000 grams ea., for Saudi Arabia & Egypt. Packed in cryovac & standard packs. Delivery first half 1983. Halal kill certificate for part of shipment required. Quotations FOB U.S. port. Bank ref: SDS Sparekassen, Kongens Nytorv, Copenhagen K., Denmark. CONTACT: Soeren Petersen, Mrs. Petersens Fine Foods, Mosevanben 8, DK-3460 Birkeroed, Denmark. TELEX: 39156 PETER DK. Phone: (2) 81 11 96.

0251-0253 Poultry feeds, corn meal & grain (Hong Kong). Wants poultry feeds, corn meal in 50 lb. paper bags and corn grain in bulk, 1st grade. Delivery ASAP. Quotations CIF Hong Kong. Bank ref: The Hong Kong & Shanghai Banking Corp. CONTACT: Wong Poy Man, Wing Shing Cheung Trading Co., Ltd., 98 Kilung Street, 2/F, Kowloon, Hong Kong. TELEX: 30149 WSCTC HX. Phone: 3-806481.

0254 0255 Peanuts (Italy). Wants unshelled peanuts, 200 sacks per shipment, 3 shipments per year. Quality to be determined. Packaging in 41 kilogram sacks. Quotations CIF. Delivery ASAP. Bank ref: Credito Commerciale, 26013 Crema, Cremona, Italy. CONTACT: Benito Stagni, Stagni Benito, Via Picco 3/B, 26013 Crema, Cremona, Italy.

0256 Grapefruit & pineapple juice (Italy). Wants grapefruit & pineapple juice, 1,000-2,000 liters. Quality single strength. Packaging: tins - small & large sizes. Quotations to be determined. Interested in representing a U.S. firm, especially for Naples area. Bank ref: Banco Di Roma-(Agenzia E), 80100 Napoli. CONTACT: Giuseppe Luongo, Via Torrione S. Martino 43, 80129 Napoli, Italy. Phone: (081) 373877.

0257 Wheat seed (England). Wants wheat seed - variety Yecora Rojo (or similar high yield Winter wheat variety), 3,000 MT. Quality U.S. certified seed. Packaging: bagged, palleted, treated. Quotations Damam, Saudi Arabia. Delivery August 1983. Bank ref: Lloyds Bank Ltd., 23-25 Elm Grove, Mengham, Hayling Island, Hamps. CONTACT: Edward Albazi, Knighsbridge Securities Ltd., 341 Oxford Street, London, W1R 1HB, England. Phone: 01 499 2771. TELEX: 896117 AGAT.

0258 Corn (England). Wants 20,000 MT yellow corn and 5, 10, 15 & 20,000 mt white corn for human consumption. Quality U.S. No. 3 - maximum moisture 15%. Packaging bulk, jute bags. Quotations West Africa. Delivery ASAP. Bank ref: Manufacturers Hanover Ltd., London W1. CONTACT: Dr. K. A. Thuffuor, Rozart Global Services Ltd., 14 Hormead Road, London W9, England. TELEX: 8813271. Phone: 01 969 1956.

0259 Seeds for planting (Italy). Wants seeds: flower, vegetable, forage & grass.
0261 Quantity, quality, packaging and delivery date to be determined. Quotations CIF. Letter of Credit terms. Bank ref: Credito Italiano, 42100 Reggio Emilia. CONTACT: Valeriano Masini, Masinisementi & C., S.N.C., Via G. D'Arezzo 2, 42100 Reggio Emilia, Italy. TELEX: 531438 MASEST. Phone: 0522/20677.

0262 American Red Oak (England). Wants American Red Oak, 20 cubic meter load approx. one per month. Quality: FAS one face and better; 6 feet and longer, 4" and wider and also dimension stock. Packaging: container. Quotations FOB Plant. First shipment for April. Company wants to contact producers only. Bank ref: Barclays Bank Ltd., Lansing, West Sussex. CONTACT: David Reubin, Solarbo Fitments Ltd., Commerce Way, Lansing, West Sussex, England. Phone: 0903 76 11 66.

0263 Soybean meal (Japan). Wants soybean meal feed (feed raw material for hogs, chickens, and dairy cattle). Jensen Shokai Co. one of Okinawa's leading trading firm handles import/wholesale distribution of canned/dried food specialties; raisins, prunes, and related confectionery raw materials; chicken/beef/shrimp frozen foods and frozen citrus fruits; chocolate confectionery products and candies for gift items; wines/beer and fruit soft drinks. Firm is now very interested in soybean meal feed for hogs, chickens, and dairy cattle. Annual estimated demand will be 500 tons. CONTACT: Isamu Nakajima, President, Jensen Shokai Co., Ltd, P.O. Box 733, Naha, Okinawa, Japan. TELEX: J79832. Cable: FREMAX, Naha. Phone: 0988681957.

0264 Mushroom spores (Guatemala). Wants mushroom spores, about 10 kgs. every three months. Best available. Packaging standard for export. Delivery Mid-March, 1983. Phytosanitary certificate requested. Quotations CIF Aurora Airport, Guatemala City, Guatemala. Bank ref: Lorain Bank, Elyria, Ohio, CONTACT: Raul Arturo Cumes, 11 Avenida "B" 30-30, Zona 5, Guatemala City, Guatemala. Phone: 323808.

0265 Dehydrated fruits & vegetables, food starches (England). Wants native &
0266 chemically modified corn & tapioca starches, food chemicals, dehydrated fruit & vegetables, and enzymes & offal extracts. Quantity container loads. Quality to meet UK food standards. Manufacturers packaging. Quotations FOB. Delivery to be discussed. Bank ref: The Royal Bank of Canada, 6 Lothbury, London EC2R 7JY. CONTACT: D. Weight, Cairn Chemicals Ltd., 60 High Street, Chesham, Bucks, England. TELEX: 837075. Phone: 0494 786066.

0267 Vegetable meals, corn gluten, citrus pellets, malt sprout pellets (W .
0268 Germany). Wants soybean meal; corn gluten; citrus pellets; linseed meal; sunflower meal; corn distiller, malt sprout pellets. Quantity 1,000-3,000 tons per month. Packaging loose. Quotations CIF Rotterdam/Amsterdam. Bank ref: D. G. Bank, Postfach 2628, 6000 Frankfurt/Main. CONTACT: Rudolf Behrens, Deuka Deutsche Kraftfutterwerke GMBH, Weizenmuehlenstr. 20, 4000 Duesseldorf 1, W. Germany. TELEX: 8582677. Phone: 221-3034-324.

0269 Cottonseed meal, cotton linters (W. Germany). Wants cottonseed meal up to
0270 10,000 MT, 44% pro/fat combined, aflatoxin: max. 0.02 PPM; and bleached cotton linters suitable for the manufacture of CMC, Nitro Cellulose Lacquers. Packaging cottonseed meal - bulk; linters - pressed bales. Quotations CIF Rotterdam or Hamburg. Bank ref: Deutsche Bank Ag, Adolphstr. 11, 2000 Hamburg 11. CONTACT: Mr. Doshi, Intrakonti, Postfach 11 19 08, 2000 Hamburg 11, W. Germany. TELEX: 212043. Phone: 40-898644.

0271 Dried fruits & nuts (Italy). Wants dried fruits; peanuts, apples, peaches, pears, apricots, nuts, etc. Quantity, quality, packaging and delivery date to be determined. Quotations CIF. Letter of Credit terms. Bank ref: Credito Italiano, 47023 Cesena (Forli'). CONTACT: Giorgio Tonini, Valisi Val-Cap, S.N.C., Via Malanotte 420, 47020 Montiano, Forli, Italy. TELEX: 55 653 VALCAP I. Phone: 0547-313215.

0272 Soybean meal, corn, animal feeds, fish meal (Nigeria). Wants soybean meal,
0275 min. 10-20,000 MT/yearly for poultry & animal feed; corn, min 20-30,000 mt, No. 2 yellow; feed concentrates, min 5,000 mt, good quality; and fishmeal, min 5,000 MT for poultry feed. All bulk packed. Delivery ASAP. All documents in English language. Quotations C&F Lagos. Bank ref: Nigerian Agricultural & Cooperative Bank, Cocoa House, Ibadan, Nigeria. CONTACT: S. Olu Omole, Chairman, Sunbol Agro Industries, Ltd., 10/12 Alhaji Kareem Akande St., Tin Can Island, Apapa, Lagos, Nigeria. TELEX: 20117 - Attention: Box 010 Lagps, Nigeria.

0276- Popcorn, millet (Nigeria). Wants popcorn, yellow, 5,000 MT; millet yellow
0278 and white, 5,000 mt each type. Quality: No. 1, packed in 50 kg bags for delivery ASAP. Documents to be in English language. Quotations C&F Port Harcourt. Bank ref: First Bank of Nigeria, No. 8, Bright Street, Onitsha, Nambra State, Nigeria. CONTACT: C. N. Izugboekwe, Cynaco Group of Company, P.O. Box 10174, Fegge, Onitsha, Anambra State, Nigeria.

0279 Canned meats, fruits & fish (Hong Kong). Wants unspecified quantities of
0281 canned meats, canned fruits & canned fish. Small but active firm. Claims subject goods enjoy good market in Hong Kong. CONTACT: K. C. Luke, L. Jibsen & Co., Room 1202, Man Loong Bldg, 611-615 Nathan Road, Kowloon, Hong Kong. TELEX: HX 36815 JIBS. Phone: 3-317284. Cable: JIBYUENCO HK.

0283- Corn oil (Saudi Arabia). Firm interested in contacting U.S. manufacturers and
0284 suppliers of corn oil in tin/plastic gallons. If prices are competitive, firm may import 100 containers annually. Request prices CIF Jidda. Bank ref: Saudi American Bank, P.O. Box 490, Jidda & National Commercial Bank, Bab Sharif Branch, Jidda. CONTACT: Abdullah A. Saklou, GM, Al Kanaah Trading Corporation, P.O. Box 1386, Jidda, Saudi Arabia. TELEX: 401712 KANAAH SJ. Phone: 643-2695/643-2382.

0285-0286 Corn oil (Saudi Arabia). Firm interested in contacting U.S. manufacturers and suppliers of corn oil in 6 x 1 U.S. gallon tins. If prices are competitive firm will act as agent in the Kingdom. Firm is one of the largest commission agents and importers of consumer products. Needs prices CIF Jidda. CONTACT: Peter Petrides, Gen. Mgr., Alpha Trading & Shipping Agencies Ltd., P.O. Box 205, Jidda, Saudi Arabia. TELEX: 401162 ALPHA SJ. Phone: 647-9191/647-4242.

0287 Unsalted butter tender (Algeria). Algerian Office issued tender for a years supply of unsalted butter. Interested firms are encouraged to meet tender deadline Feb. 18, remaining valid 60 days past closing date. May contact ONACO directly to suggest extension of deadline. Suppliers should contact the Dairy, Livestock & Prod. Div/FAS, Phone: (202) 447-3899 for complete tender document. Specs: unsalted pasteurized dairy butter 10,000 mt & over, must be less than 3 months old at time of embarkation, containing at least 83% fat & 16% humidity. Cartons of 25 kg net & slabs of 250 grams net delivered in April 1983 - March 1984. Official agency must issue certificate insuring that product is dairy butter from government controlled & licensed plant. Quotes FOB-Stowed ship & C&F liner terms all Algerian ports. CONTACT: ONACO, 29, Rue Larbi Ben M'Hidi, Algiers, Algeria. TELEX: 52850, 52851, 53236.

0288-0291 Non-alcoholic beer, rice, wheat, sugar (Qatar). Desires to contact U.S. producers & suppliers of non-alcoholic beer, long grain rice, wheat, and granulated white sugar. Quantity: beer, 15-20 containers, 20 feet each, non returnable bottles or cans w/ min alcohol contents of no more than 0.05%. Laboratory analysis conducted prior to allowing beer entry into country. Initial amounts of long grain rice, wheat (for making bread) & granulated white sugar 5,000 mt each in 50 kg bags. While the non-alcoholic beer is meant to be sold to the public, the rice, wheat and sugar are for the GOQ supply Dept. & for Qatar Nat'l Mills Co. Correspondence: English or Arabic. Samples & price list desired. CONTACT: Shafiq Chatta, Gen. Mgr., Hamad Trading Organization, P.O. Box 1806, Doha, Qatar. TELEX: 4318 HBK DH. Phone: 326101.

0292-0294 Raisins, cream, coffee (Taiwan). Wishes to import for resale raisins. Specs: 3012B/cartons, quantity: 1,250; coffee cream, in bottle/bag, quantity 1 container; instant coffee packed in bottle/bag, 1 container, and powdered cream, 425 gm/bag, quantity 5 tons. Malmsey Enterprise Co. Ltd. was founded in 1963 with a paid-up capital of U.S. dols 50,000. Firm has primarily engaged in importing foodstuffs, such as raisins & coffee beans, and iron scrap. According to management, firm's sales volume in 1982 amounted to U.S. dols 375,000. Bank ref: Bank of Kaohsiung, Kaohsiung, Taiwan. CONTACT: L. C. Chang, President, Malmsey Enterprise Co., Ltd., P.O. Box 1-154 Kaohsiung, Taiwan or 127-3, Juan Chou 1st St., Kaohsiung, Taiwan 800. TELEX: 72241 MCTC. Phone: (07) 722-2689

0295 Lactose (Mexico). Wants unspecified quantities of lactose. Firm has 100 employees. Organized in 1971. Purchase in cash or Letter of Credit. Catalogs & price lists requested. Correspondence must be in Spanish. CONTACT: Guillermo Guizar, Polibasicos, S.A. De C.V., Lago Muritz No. 84-A, Col. Anahuac, Mexico D.F. 11320. Phone: 905/5313115.

0296 Liquid milk (Zaire). Wants liquid concentrated milk 4500-6300 cases - 69 x 170 cm cans (quote prices less then $15.50/cs). Company is a small import firm which has had business with Coleman Int'l, Wichita (Richard Conarroe Rep.). It specializes in bulk imports & wholesales. They are interested in sales of surplus stock. Bank ref: Bank of Montreal, Toronto, and Banque De Paris Et Pays Bas, Kinshasa. CONTACT: A. Dossa, Ets Ados, B.P. 12371, Kinshasa 1, Zaire. TELEX: 21381. Phone: 31358.

0297-0299 Cotton, tallow (Bangladesh). Wants inedible tallow for industrial use; raw cotton, staple length 15/16 inches. Shazeen Enterprise is proprietary concern of Mr. Emran Ali Beg, Ex-Executive of state-owned petroleum co. They are reported to have good sales contacts. CONTACT: Emran A. Beg, Proprietor, Shazeen Enterprise, Rahman Chamber, 2nd Floor, 12-13 Motijheel Comm. Area, Dacca-2, Bangladesh. Phone: 233653. Cable: UTILITY, Dacca.

0300-0301 Nuts, peanuts (Fiji). Fiji firm wishes to buy unroasted nut products in bulk pack for repackaging in consumer size containers in Fiji. May also begin operation to roast raw nuts in Fiji (to avoid 80% duty charged on imported roasted nuts). Desire 100 cases, initially, of natural (raw) nuts, in 4 lb tins or similar bulk size package. Desire natural (raw) shelled peanuts 2 mt in bulk packs. Especially interested in hearing from firms located in California or those who can arrange shipments from California ports. Please provide price quotes. Company ref: T. M. Duche Nut Co., Orland, California. CONTACT: Sawal Das, Managing Dir., Saltex Trade Enterprises (Fiji) Ltd., P.O. Box 2297 Gov't Bldg., Suva, Fiji. TELEX: 2216 FJ. Cable: SALTEX. Phone: 311932.

0302-0303 Rabbits (Honduras). Wants baby rabbits, for installation of rabbit farms. Firm, founded in 1976, employs 46 and operates in Tegucigalpa. Quote CIF Puerto Cortes against Letter of Credit including catalogs, prices, etc. Bank ref: Banco Atlantida, Banco De El Ahorro Hondureno, both in Tegucigalpa. Firm favorably known to Embassy. CONTACT: Victoria De Arauz, Mgr., El Canario, Barrio La Hoya No. 867, Tegucigalpa, D.C., Honduras. Phone: 22-1167. Cable: ARAUZ.

0304 Frozen beef tender (Algeria). Tender for 4,500 MT frozen boneless beef meat. Deadline March 2, 1983. Copy of tender document which costs approximately 25 dolrs can be obtained from Orevic, Direction Commerciale, at hereunder address. Interested firms must provide information on themselves, including name, full address, and statutes of the company, stockholders, balance sheet & income statements. Also send copies of annual reports for 2 years. External envelope containing offer must not indicate who bidder is, only Orevic's address & "Appel D'Offres Viande Bovine Congelee-A Ne Pas Ouvrir" must appear on envelope. Offer to remain valid 45 days past deadline. Offer & all correspondence must be in French, all specs metric. CONTACT: OREVIC, Direction Commerciale, Algerian Regional Office for Meat, 4, Chemins De Kcuba, Gue De Constantine, Algiers, Algeria. TELEX: 54135. Phone: 5816 00.

0305 Wheat tender (Syria). Tender for 50,000 tons of wheat. Closing date for bids Feb. 22, 1983. Specs may be purchased for non-refundable fee of J.D. 5 (Note: U.S. dol 1.00 currently equals J.D. 0.358) from the address below. All offers must be submitted through Jordanian agents. Wants American #2 Hard Red Winter Wheat 1982 crop. Humidity, maximum 13%; foreign material, maximum 1%;

test weight: 58 lbs per bushel min; protein, 11% min; and broken & shrunken, 5% max. Insect free. Firms submitting bids on this tender are requested to send an information copy to Embassy Commercial Office, P.O. Box 354, Amman, Jordan, Telex: 21510 USEMB JO. CONTACT: Jordanian Ministry of Supply, P.O. Box 830, Amman, Jordan. TELEX: 21278 MINSUP JO. Phone: 667141/661174.

0306-0307 Meat & bone meal & fish meal tender (Syria). Request offers for 9,000 tons of meat & bone meal, 5,000 tons of fish meal. Offer deadline March 4, 1983. Valid till March 7, 1983. Shipment: one half the quantity by end April 1983, the other half through end of May 1983. Quotations requested C&F Syrian Ports, per net wt. without any commission in two options: C&F liner terms, Syrian Ports; C&F "Free Out" Syrian Ports in one shipment through May 25, 1983 for each kind. Specs: meals should be fresh, newly manufactured, well mixed, not by-products, free of Salmonella & any foreign materials. Contact FAS/EPD on (202) 447-7103 for additional specs. Material such as horn, hooves, feather, hair, blood, skin etc. (traces of these in meat and bone and bone meal should not exceed the normal percentage in the whole body of the animal). Odor, taste and color must be representative of each meal:

Chemical specs: -	Meat and bone Meal	Fish meal
Crude protein	50%	65% min
Digestibility of protein	88% min	90% min
Moisture	10% max	10% max
Fat with antioxidant	10% max	10% max
Fiber	2.8% max	1% max
Calcium	9% max	4% max
Ash	33% max	17% max
Sand and Salt	-	5% max
Available phosphorous	4.5% min	2.2% min
Salmonella	FREE	FREE

A 2% bid bond, confirmed by the Commercial Bank of Syria branch No. 4 (TELEX 411351 SY) is required to be submitted with offer or separately before the closing date. Upon purchase confirmation, the bid bond has to be replace by a 5% performance bond within seven working days and prior to the issuing of the Letter of Credit. The buyer has the right to nominate an international superintendance company for inspection at the port of loading and another company for reinspection at destination with seller's agreement within 20 days of good's delivery at destination. A certificate of origin is required, confirmed by designated representatives. Analysis certificate established by a laboratory named by buyer on seller's account is also required. Discharging rate 150 Tons per hatiq per WWD, maximum 750 Tons. Demurrage 35 cents per ton per WWD, maximum US dollars 4000 for meat and bone meal and US dollars 1,750 for fish meal, dispatch half demurrage for both meals. Shipment on vessels not exceeding 15 years, accepted up to 20 years. Overage insurance premium is for seller's account. CONTACT: The General Organization for Fodder, P.O. Box 4797, Damascus, Syria. TELEX: 411084 & 411124 ALAF SY.

0308-0309 Corn oil, powdered whey, casein (Ecuador). Wants corn oil (hydrogenated), powdered whey, and casein, 2,500 tons of each, suitable for human consumption. Packed in 45 kg standard bags or standard containers. Delivery

90 days (May 1983). Quotations FOB & C&F Guayaquil. Bank ref: Banco Del Pacifico, P. Icaza 200, Guayaquil. CONTACT: Sr. Gustavo Paladines R., Ecualeche, Garcia Aviles No. 114, 8 Fl., Y Pedro Icaza, Ecuador. TELEX: 043505 REYPAC ED. Phone: 310-296.

0310-0311 Health foods (Japan). Wants health foods for institutional use, quantity not determined yet, however, must be substantial. Specific information required. Packed in institutional sizes. Immediate delivery by surface shipment. Quotations CIF. Bank ref: Hokkaido Takushoku Bank, Osaka Branch. CONTACT: Koken Narita, Funai Bussan Co., Ltd., 1-22-3, Jinnan, Shibuya-Ku, Tokyo, Japan. TELEX: 02422601 FUNAI J. Phone: 03 (461) 3084.

0312-0313 Health foods (Japan). Wants health foods, quantities not determined yet, however, must be substantial. Sample & specific information required. Institutional sizes. Immediate delivery by surface shipment. Quotations FOB & C&F. Bank ref: Mitsubishi Bank, Nagoya Branch, Nagoya. CONTACT: Reizo Kaya, Kaya Shoji K.K., 69-1, Himewaka, Kami-Yashiro, Idaka-Cho, Meito-Ku, Nagoya-Shi, Japan. TELEX: 4473326 KAYANA J. Cable: "KAYANGY". Phone: (052) 703-5535.

0314-0315 Fruits, food products (Japan). Wants cinnamon sticks or grated cinnamon, grated peels - apples, lemons & oranges; chopped orange peel; peppermint leaves, wild cherries & black currants, all grated, 500 lbs each item. Samples & specific information required. Institutional sizes. Immediate delivery by surface shipment. Quotations FOB. Bank ref: Sanwa Bank Asagaya Branch, Tokyo. CONTACT: Koji Fukushima, Nihon Coffee Shokki Center Co., Ltd., 1-33-2, Asagaya-Minami, Suginami-Ku, Tokyo, Japan. TELEX: 0232-4603 CENTER J. Phone: (03) 316-0003.

0316-0317 Baking yeast (Ivory Coast). Wants bread baking yeast, 10 tons every 2 months. Quality: natural or dried. Packaging: 1 kilogram packages or other packing. Quotations CIF Abidjan. Bank ref: Society Generale De Banque En Cote D'Ivoire. CONTACT: Desire Monney, Boulangerie Sainte-Augustine, 09 BP 84, Abidjan 09, Ivory Coast. Phone: 39 11 27.

0318-0319 Hog sausage casing (Cyprus). Wants hog sausage casing, ship containers, first quality. Packed in 5-10 kg cartons. Delivery ASAP. Completely cleaned. Quotation CIF. Bank ref: Bank of Cyprus, Larnaca. CONTACT: Andreas Mouskos, Alps Cold Stores Ltd., P.O. Box 224, Larnaca, Cyprus. TELEX: 2755. Phone: 52245.

0320 Blueberries (Japan). Wants frozen blueberries, one container load. Sample & specific information required. Institutional sizes. Immediate delivery by surface shipment. Quotations C&F & FOB. Bank ref: Hokuyo Sogo Bank, Tokyo Branch, Tokyo. CONTACT: Mikio Kawasaki, Furuya Confectionery Co., Ltd., c/o Tanaka Bldg., 23, Honshio-Cho, Shinjuku-Ku, Tokyo, Japan. TELEX: 2325144 FURUYA J. Cable: "FURUYA J". Phone: (03) 358-0131.

0321-0323 Vegetable juice, jelly powder, health foods (Japan). Wants mixed vegetable juice without added salt; jelly powder for dessert, and health foods, about $4,000 worth of each type of product as trial shipment. Require samples and a complete ingredient statement for each product. Retail sizes.

Immediate delivery by surface shipment. Quotations FOB and C&F. Bank ref. Dai-ichi Kangyo Bank, Yuraku-cho Branch, Tokyo. CONTACT: Akira Kawaguchi, Kawaguchi Trading Co., Ltd., 2-34-3, Matsushima, Edogawa-ku, Tokyo, Japan. TELEX: J29389 KAWAFOOD. Cable: STOKISTANG Tokyo. Phone: (03) 654-0838.

0324 0325 Hay (Japan). Wants alfalfa hay cubes, 300 MT monthly; alfalfa hay (Lucerne) 100 MT monthly; Sudan grass hay, 200 MT monthly and Timothy hay, 100 MT per month. Products must be clearly green with moisture content under 12% and must not be either molded or mixed with foreign materials. Packed in compressed bales and cubes in bulk. Immediate delivery by surface shipment. Quotations CIF. Bank ref: Sumitomo Bank, Nishiogikubo Branch, Tokyo. Contact: Toshio Tamaoki, President, Cornel Japan Co., Ltd., c/o R/M 303 Yoshino Bldg., 3-21-13 Nishiogi Kita, Suginami-ku, Tokyo, Japan. Telex: 2322541 CORNEL J. Phone: 03 (394) 6031. Cable: CORNEL Japan.

0326 Mixed feeds (South Africa). Wants mixed feeds, high protein, for cattle. Initial order 100,000 Tons. Needs to know what quality is available. Packed in bulk. Delivery May 1983. Quotations FOB. Bank ref: Volkskas, Klerksdorp. Contact: F. C. DeWet, International Factory Market Services, P. O. Box 1504, Klerksdorp 2570, South Africa. Telex: 42-5399. Phone: 018/26530 or 26301.

0327 Corn (France). Wants corn, 500,000 tons, quantity standard. Packed in bags of 50 or 100 kgs. Delivery ASAP. Quotations FOB. Bank ref: R.I.C.A., 92000 Antony Contact: Mr. Vincent, 4, Allee D'Arcachon, 91230 Verrieres-Le-Buisson, France. Telex: 721180 F Answer Phan Phone: 941 15 19.

0328-0330 Black molasses, lecithin, sugar, pet foods (Greece). Wants black molasses, lecithin, brown sugar, and pet foods. Quantities will be defined at a later stage between Greek importer and U.S. firm, U.S. standards. Delivery Port of Piraeus, Greece, Samples of commodities requested by the State Chemical Laboratory. Other literature on quality and packaging also requested. Quotations CIF Piraeus. Bank ref: Commercial Bank of Greece, Alexandras Avenue Branch, Athens. Contact: Aris Galinos, 90 Lomvardou St., T.T. 701, Athens, Greece. Phone: (01) 643-4702; (01) 642-9133 Cable: ARILEN

0331 Californian wines (Japan). Wants Californian wines, two container loads per year. Specific information required. Packed in bottles. Immediate delivery by surface shipment. Quotation C&F. Bank ref: Tokyo Bank Yaesuguchi Branch, Tokyo. Contact: Norihito Hazama, Manager of Foodstuff Raw Material Department, The Daimaru, Inc., c/o Itohpia Hirakawa-cho Bldg., 7-6, Hirakawa-cho, 2-Chome, Chiyoda-ku, Tokyo, Japan. Telex: J-26872 SHOMUDAIMARU. Phone: (03) 265-8171. Cable: "SHOMUDAIMARU" TOKYO.

0332 Grocery items (Saudi Arabia). Firm primarily deals in food stuffs, claims to have nine agreements to supply Aramco with needed purchases. Firm has had unhappy experience with previous supplier and seeks a reliable supplier of grocery items and related products. Contact: Saleh A Al-Qarawi, Al-Qarawi Est., P.O. Box 4224, Dammam, Saudi Arabia. Telex: 601695 QARAWI SJ. Phone: 827-3092.

0333 Live bull frogs (Singapore). Wants live bull frogs for breeding, 10 metric tons annually. Packaging: 10 kg. Prompt delivery. Quotations C&F Singapore (Airfreight). Bank ref: ABN, 2 Cecil Street, Singapore 0104 Contact: David Lau, Thye Seng Trading Co. PTE Ltd, 38 Nelson Road, Singapore 0409. Telex: RS 24733 TSTSING. Phone: 2214181.

0334 Poultry (Saudi Arabia). Wants whole chicken 1,200 to 1,500 grams per piece packed not more than 1,000 in one carton sorted, out in weights not more than 10-12 kg., approximate annual imports are 4-5000 tons. Interested U.S. firms should write or telex Mr. Shaar at the below address. Firm established in 1970 as manufacturers of PVC pipes but has recently entered into foodstuffs business by purchasing the foodstuffs stock of local importer. Mainly supplies to supermarkets, grocery stores and catering organizations. Contact: Maroof F. Shaar, Managing Director, IBN Madi Trading, P.O. Box 3449, Jidda, Saudi Arabia.

0335-0338 Vegetable oils, sunflower seeds, soybean meal (Pakistan). Wants corn oil, soybean oil, sunflower oil, soybean meal, sunflower seed, 10 lots of 5,000 MT each, 75% protein. Packed bulk and commercial tins. Delivery 60-90 days. Quotations C&F Karachi, FOB U.S. Bank ref: BCCI Bank, Acct. No: 41025396 Karachi, American Express Acct. No: 5421 Karachi. Contact: Anwar Shah, Business Consultants International, 314 Burhani Chamber, Abdullah Haroon Road, Karachi, Pakistan. Telex: 24685 BCC PK. Phone: 78230/79789 - Office 521856 - Residence.

0119 0120 Wheat flour, salts (W. Germany). Wants dendritic salt; Alberger salt; all-purpose wheat flour; Quantity approximately 5,000 MT. Packing in 50 kg. bags or bulk. Quotations FOB, FAS. Bank ref: Bayerische Hypotheken & Wechsel Bank, 6700 Ludwigshafen. Contact: E. Animadu, Animadu & Co., Lucas-Cranach Str. 4, 6710 Frankenthal, W. Germany. Telex: 468616. Phone: 6233-43109.

Foreign Trade Developments.

Kuwait Will Not Permit Food Relabelling. We have been advised that information provided earlier and forming the basis of the article appearing in Issue No. 51, 1982 contains an error. Contrary to the statement in that article, The Kuwait Municipality will not permit the relabelling of any food items intended for import.

Annual Horse and Cattle Show. To take place in Lahore, Pakistan on March 3-7,1983. Space is tight and has already been allotted. However, space could be provided for U.S. exhibitors. U.S. exhibitors would not be permitted to sell products from their booths. They would be allowed to have pamphlet displays, videos, slides or film. Any U.S. firms interested in cattle, semen, or tallow product exports to Pakistan and interested in attending show should direct inquiries through Gene Price, American Consulate General, Lahore with info copies to Ag. Attache, Islamabad.

Food Labelling Regulations In the United Kingdom. The Food Labelling Regulations 1980 came into effect in the United Kingdom on January 1, 1983. Introduced are a number of changes in the labelling of prepacked foods, including compulsory open date marking. In addition, the legislation expands the items requiring a list of

ingredients on the package. Requirements for listing food additives are also detailed. Copies of the regulations, referred to S.I. 1980 No. 1849 and the Food Labelling (Amendments) Regulations 1982 (S.I. 1982 No. 1700) are available in the United Kingdom through H.M. Stationary Office and bookstores.

U.S. Foods Exhibit at ANUGA '83, October 15-20, 1983 in Cologne, W. Germany sponsored by the Foreign Agricultural Service of United States Department of Agriculture. ANUGA is considered one of the largest food trade shows in the world. Some 145,000 buyers from 82 countries visited ANUGA in 1981. The U.S. Foods Exhibit will cover 1200 square meters of space and will accommodate up to 60 individual booths. Space will be allocated on a first-come, first-served basis. To receive an information and a participation kit for this event, Contact: Robert Francis, Exhibit Director, Export Promotion Division, Foreign Agricultural Service, Room 4945 South Building, U.S. Department of Agriculure, Washington, D.C. 20250. Telephone: (202) 475-3409.

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